THE POWER OF POSSIBILITY

Perkins 2013 Annual Report
FROM THE BOARD CHAIR

It gives me great pleasure to present the 2013 Annual Report, which is filled with the people, stories and numbers that chronicle another memorable year of accomplishments and new beginnings for the thousands impacted by Perkins programs and services.

This Report also marks a significant moment in our organization’s history. After serving 11 years as our visionary leader and president, Steven Rothstein is departing to pursue new personal goals.

Much of our recent success is due to this man who has given himself so completely to Perkins’ mission over the course of the last decade. Thanks to his passion and tireless work, Perkins has elevated the cause of blindness to a global level, where governments, advocacy leaders and influential donors are joining our effort. He has championed the potential of individuals with disabilities and urged great expectations for their employment, contributions and meaningful participation in society. In partnership with the hundreds of educators, therapists, staff and volunteers who have served at Perkins under his leadership, he has given Perkins solid footing on this path of change and challenge, and has opened all of our eyes to what can happen when possibility prevails.

The Board of Trustees seeks to build on this momentum as we work to select Perkins’ next leader. The last decade has been an exciting time of unprecedented growth and change, and we’ve continued to do what we do best: giving children who are blind, visually impaired or deafblind the education and tools they need to become independent, contributing adults. And we’ve challenged ourselves to do even more: to take on troubling issues of inequality, illiteracy and unemployment afflicting this population at a global level and be a true leader in the movement for change.

The challenge looms large. With 90 percent of the world’s blindness population in developing countries and 4.5 million children denied schooling simply because they are blind, the scope of these problems demand a multi-faceted approach. With your support, we’ve launched new local, regional, national and global initiatives designed to expand our reach and our impact to do the most good.

This, and so much more, is all possible thanks to you. You have given us your trust and generosity, evidenced by the $136 million raised through the Touch Our World Comprehensive Campaign. Those dollars will go far to elevate and expand our work, reaching even more individuals and changing what it means to be a person who is blind in the world today.

Change is constant; the last decade at Perkins is proof of that. But wherever we find ourselves in the next 10 years, 20 years and beyond, we can feel assured that we will remain a community unified in mission, strengthened by purpose, and growing stronger by the day.

Best wishes,

Frederic M. Clifford
Chair of the Board
FROM THE PRESIDENT

Evidence of the lasting foundation our predecessors laid is all around us. Century-old buildings, original to our Watertown, Mass., campus, stand strong. Our philosophic core for teaching children who are blind remains the basis for cutting-edge techniques used today. And the legend-like story of the uneducable little girl named Helen – who ultimately transformed the world’s perception of what it means to be deafblind – long ago secured Perkins’ permanent place in history.

This coming year, the Perkins community of students, staff, parents, donors, volunteers and partners will pay tribute to our 185th anniversary. It’s a milestone of pride and accomplishment, and an opportunity to acknowledge the tireless work of everyone who is a part of Perkins. And we are just getting started.

The reality is that 4.5 million children around the world aren’t in school simply because they are blind. But thanks to your generosity, $136 million raised by the Touch Our World Comprehensive Campaign has strengthened our foundation and revitalized our organization with energy and resources.

While Perkins is on the brink of so many new beginnings, the time has come for my personal chapter in its history to end. It has been an immeasurable honor to be a part of the momentous change Perkins is making around the world. Indisputably, Perkins will continue to accomplish the unthinkable, break barriers that are unimaginable, and bring equality and opportunity to more people who are blind, visually impaired or deafblind every day.

In particular, I am grateful for the wisdom and leadership of our Board Chair, Frederic M. Clifford, the Board of Trustees and other volunteer leaders. They have championed Perkins’ mission and served as models of unfailing support during this time of change. I offer special thanks to our Campaign Co-Chairs Katherine Chapman, Corinne Grousbeck, Joseph J. O’Donnell and William Schawbel for their endless effort to inspire so many hundreds of individuals who chose to support us.

Few organizations last 100 years, let alone 185. Thank you for being a vital part of this page of Perkins’ history – a truly memorable journey. May this remarkable organization be forever uplifted by the infinite power of possibility.

Warmly,

Steven M. Rothstein
President
It all starts with opportunity – the life-changing chance to explore and cultivate the strengths that lie within. From our own classrooms to community schools and homes, Perkins educators are trained to recognize and cultivate the glimmer of potential in every student. We customize learning to embrace every age and ability in a way that values and celebrates each person’s worth. It’s a foundation for a future that’s as limitless as his imagination.

• Students presented experiments featuring prisms, light refraction, sound decibels, pH levels and much more at Perkins’ seventh annual science fair. Each exhibit was made accessible through tactile elements or technology such as pH sensors with audible tones.

• Secondary Program educators received 25 iPads, thanks to Technology Challenge donations from the Perkins Possibilities Gala, to facilitate the sharing of best practices from classroom to classroom.

• Students and staff dedicated the new John’s Bridge, made possible by an anonymous donation, that spans Perkins Pond and allows students to enjoy the natural environment with more accessibility than ever.

• Students organized a fundraiser walk and raised nearly $2,000 to benefit the Boston One Fund to support victims of the Boston Marathon bombings and their families.

• Perkins students faced competitors from five East Coast schools for the blind at the 67th annual Eastern Athletic Association for the Blind Track and Field Tournament, held at Perkins in May.
227 students on campus during the school year

342 students in New England working with itinerant teachers
280 evaluations and assessments performed for children with special needs

539 babies in Massachusetts receiving early intervention services
THE POWER OF HOW HE PERCEIVES THE WORLD

It all comes down to human connection. Whether person-to-person or from miles away, communication is key to our existence. Perkins, in partnership with Helen Keller National Center for Deaf-blind Youths and Adults, is connecting individuals who have hearing and vision loss with long-distance communication technology that gives them the ability to interact with the world like never before. That same technological edge permeates our classrooms, where students learn how tools such as iPads and SMART Boards empower their efforts. And it inspires developers of our products like the Perkins SMART Brailletouch®, which is revolutionizing the way the world understands braille. It all adds up to the reason he won’t just marvel at today’s changing world, but explore his place within it.

• Perkins, in partnership with Helen Keller National Center for Deaf-blind Youths and Adults, helped distribute more than 3,400 pieces of communication technology across the U.S. through the Federal Communications Commission’s National Deaf-Blind Equipment Distribution Program. Visit iCanConnect.org to learn more.

• Students and staff tested sample currency with raised tactile features as part of a consumer evaluation program to provide the U.S. Bureau of Engraving and Printing with feedback regarding accessibility.

• Nearly 100 professionals from the U.S., Canada, St. Lucia and Egypt participated in Perkins eLearning’s new online workshops.

• Perkins partnered with the Library of Congress’ National Library Service for the Blind and Physically Handicapped and the International Council on English Braille to release the third edition of World Braille Usage, the first updated version of the braille reference book in 23 years, which is available at Perkins.org/worldbrailleusage.
individuals utilizing the DB Link, Samuel P. Hayes Research Library and New England Consortium for Deafblind Technical Assistance and Training

9,717

15,386 assistive technology trainings, evaluations and products sold by Perkins Products
Perkins Library patrons using audio and braille books

27,902

professionals receiving education through the Perkins Training Center

5,909
It’s the day she realizes her future is in her hands alone. That she is in charge of her destiny, with the ultimate definition of success hers to decide. Perkins is there to provide the training and first-hand experiences that make possible an independent, industrious life. It takes shape through the everyday discoveries and mistakes that can only be tested in the safety of a campus independent living apartment. It’s the pride that surges upon the receipt of that first paycheck. It’s the college acceptance letter that makes all those pop quizzes and homework papers worth the effort. Perkins’ transition programming combines academics, independent living skills, vocational training and job coaching for the preparedness that expects nothing less than to take on the world. So she’s ready for when that quiet power of realization sinks in: her future starts today.

- Perkins School for the Blind launched its Co-op Program, a venture dedicated to preparing students for transition to college or work.
- Perkins co-sponsored the 2012 Disabilities Job Fair at the MassChallenge headquarters in Boston, which connected candidates with employers from 30 local businesses, nonprofits and state government agencies.
- Approximately 15 students discovered the joy of competition by participating in Camp Abilities, a program that offers a wide range of sports adapted for people who are blind or visually impaired.
- Students shadowed employees at local businesses during Perkins’ first Career Awareness Workshop to learn what it takes to hold a job.
1,253 individuals supporting Perkins through volunteer work

458 children and adults visiting the New England Eye Low Vision Clinic at Perkins

177 public school students exploring their independence through Outreach Services
clients living independently with support from Community Living Services
THE POWER FOR 4.5 MILLION CHILDREN AROUND THE WORLD

Lack of sight shouldn’t equal a lack of hope. But for too many children who are blind or deafblind with multiple disabilities, hope is out of reach. Especially in developing countries, access to education can be hard to come by for families in remote villages, poor cities with limited resources and cultures where disability means invisibility. Perkins International and its on-the-ground partners are working to change attitudes, train educators, share knowledge and restore hope in 67 countries around the globe. We won’t stop until every child has the chance to learn. Because blindness shouldn’t be the end.

• Perkins International completed 44 regional trainings for parents in the Philippines, impacting a total of 1,160 individuals in the last year. The trainings were conducted in partnership with the Lions Clubs International Foundation, the Harvard Law School Project on Disability, Parent Advocates for Visually Impaired Children and Resources for the Blind, Inc.

• Perkins International expanded its reach in Latin America and Asia thanks to a growing online presence. Approximately 9,000 visitors downloaded resource materials from PerkinsLA.org’s bibliography more than 4,000 times. And more than 7,000 visitors to TransitionPlanningAsia.org accessed thousands of pages of materials in languages including Chinese, Indonesian, Thai and Vietnamese.

• Perkins celebrated passage of the World Intellectual Property Organization (WIPO) Treaty, which offers unprecedented access to books for the world’s 300 million people who are blind, visually impaired or print-disabled. Perkins had partnered with the World Blind Union and many consumer and professional groups in support of the Treaty, which allows books to bypass certain copyright restrictions.
90,500 children, teachers and professionals impacted by Perkins International and its partners
1,155 educational publications sold

13 international educators participating in the Educational Leadership Program

729,878 visitors benefitting from Perkins.org services
The total number of lives impacted by Perkins in FY2013

883,742
TOGETHER WE ARE STRONGER. OUR PURPOSE IS CLEARER. AND TOMORROW IS BRIGHTER.

Perkins has been changing lives for 185 years. But the expanse of our reach would be so much less without the invaluable partnership of those who share our passion and support our mission. We offer our unending gratitude to more than 600 organizations, communities, businesses, corporations, universities and more whose everyday work is, in many aspects, an extension of Perkins. Visit Perkins.org/partners.
### FINANCIAL SUMMARY

For the year ending June 30, 2013

#### RESOURCES (IN DOLLARS)

<table>
<thead>
<tr>
<th>Resource</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>32,381,741</td>
<td>45.8%</td>
</tr>
<tr>
<td>Unrestricted Gifts and Legacies*</td>
<td>1,231,427</td>
<td>1.7%</td>
</tr>
<tr>
<td>Sale of Materials for the Blind</td>
<td>8,571,871</td>
<td>12.1%</td>
</tr>
<tr>
<td>Investment Income</td>
<td>1,350,512</td>
<td>1.9%</td>
</tr>
<tr>
<td>Other Private Resources</td>
<td>1,044,040</td>
<td>1.5%</td>
</tr>
<tr>
<td>Private Grants and Resources*</td>
<td>2,835,407</td>
<td>4.1%</td>
</tr>
<tr>
<td>Net Assets Released from Restriction for Operations</td>
<td>9,292,530</td>
<td>13.2%</td>
</tr>
<tr>
<td>Library Services</td>
<td>2,613,512</td>
<td>3.7%</td>
</tr>
<tr>
<td>Government Grants and Resources*</td>
<td>2,147,976</td>
<td>3.0%</td>
</tr>
<tr>
<td>Other Government Grants and Resources</td>
<td>2,890,350</td>
<td>4.1%</td>
</tr>
<tr>
<td>Other Non-operating Resources</td>
<td>2,448,634</td>
<td>3.4%</td>
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<tr>
<td>Unrestricted Contributions*</td>
<td>3,472,447</td>
<td>4.9%</td>
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<tr>
<td>Income from Outside Trusts*</td>
<td>358,451</td>
<td>0.6%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>70,638,898</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

Net assets for the fiscal year ending June 30, 2013 were $303,013,743.

#### EXPENDITURES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
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<tbody>
<tr>
<td>Campus Programs</td>
<td>35,247,389</td>
<td>49.9%</td>
</tr>
<tr>
<td>Community Programs</td>
<td>8,029,032</td>
<td>11.4%</td>
</tr>
<tr>
<td>National Programs</td>
<td>2,181,098</td>
<td>3.0%</td>
</tr>
<tr>
<td>Perkins International</td>
<td>4,012,352</td>
<td>5.7%</td>
</tr>
<tr>
<td>Perkins Products</td>
<td>9,186,422</td>
<td>13.0%</td>
</tr>
<tr>
<td>Administration</td>
<td>6,733,371</td>
<td>9.5%</td>
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<tr>
<td>Administration Occupancy</td>
<td>1,282,531</td>
<td>1.8%</td>
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<tr>
<td>Fundraising</td>
<td>3,966,703</td>
<td>5.7%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$70,638,898</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

* Perkins raised $10,045,708 for current programs. The total raised funds is indicated on page 32. Additional funds are allocated for future initiatives.

The Annual Report presents Perkins’ revenue used to cover operating and program expenses for FY2013. Perkins saw an increase in non-operating net assets of $25,024,964 which includes restricted gifts and legacies, restricted and unrestricted investment income, and restricted and unrestricted realized gains. Most of this increase was due to investment gains.

### PERKINS PARTNERS

So much of our work is made possible through the collaboration of our partners in 67 countries all over the world. The support of schools and universities, advocacy groups, corporations, government agencies, distributors and more empowers us to impact lives around the globe.
FROM THE TOUCH OUR WORLD COMPREHENSIVE CAMPAIGN CO-CHAIRS

Looking back at Perkins’ long, vibrant history, you see a series of transformative moments that have created and defined our legacy.

When Perkins named Samuel Gridley Howe as our first director, he steered us on a pioneering path of innovation and inclusion. When we sent Anne Sullivan to work with Helen Keller, their partnership inspired the world. When we produced the first Perkins Brailler®, we launched a new era of literacy through braille.

This year, we experienced another transformative moment when we completed the Touch Our World Comprehensive Campaign. Thanks to the remarkable generosity of our donors, this first major campaign in Perkins’ history raised more than $136 million to support our worldwide mission of empowering people who are blind through education, advocacy and access to technology.

The Campaign is already touching every aspect of our mission. You see it in our Cataruzolo Independent Living Apartments, where students practice skills they’ll use for the rest of their lives. It’s in our classrooms, where we can offer more competitive salaries to our extraordinary teachers. It’s in the Grousbeck Center for Students & Technology, where cutting-edge tools are revolutionizing the way students learn.

You see it in the faces of parents who turn to our Infant/Toddler Program for knowledge and strength. You see it on the report cards of public school students with visual impairments, who receive vital support from our itinerant teachers. You see it in countries all over the world, where we’re training more educators.

As we move forward, the impact of the Touch Our World Comprehensive Campaign will continue to transform lives. Thanks to you, we’ll serve more children and adults who are blind, train more teachers and continue to push the boundaries of adaptive technology. We’ll be able to do more to solve one of the most vexing problems of our time – the fact that 4.5 million children around the world aren’t in school simply because they’re blind.

To everyone who contributed to the Campaign: thank you. You have transformed this campus, our programs beyond this campus and the lives of the people we touch. You’re proof that one person can truly make a difference.

Thank you, too, to everyone who played a leadership role in the Campaign. President Steven Rothstein, whose energy and optimism kept us moving forward. The Board of Trustees, who articulated and advocated for Perkins’ highest priorities. Corinne and Wyc Grousbeck, whose evangelism for our mission inspired so many.

And thank you to our students, who remind us every day that nothing is as powerful as possibility.

The Touch Our World Comprehensive Campaign has opened the door to Perkins’ future. With you at our side, we’re eager to walk through that door – and start writing the next chapter of Perkins’ dynamic story.

Thank you!

Frederic M. Clifford  Joseph J. O’Donnell
Katherine Chapman  William Schawbel
Corinne Grousbeck
It began with a dream. A desire to touch even more lives, to spark even greater change. And when an unexpected, unforgettable gesture of generosity arrived – in the form of an $18 million bequest from the William H. Hayes Trust – the transformation from dream to possibility had begun. Thanks to this gift, and the countless others that followed to make the Touch Our World Comprehensive Campaign a success beyond all hopes, our dream is being realized in new ways every day. On our campus, in local communities and around the globe, people with disabilities are discovering new avenues to education, new resources and assistive technology, and new reasons to believe that blindness is not the end. That’s the promise of possibility.
At Perkins, we encourage our students to dream big. But students who are blind need the best possible education to turn their dreams into reality. They need rigorous academics and world-class teachers, life-skills lessons that foster independence, state-of-the-art technology and a comprehensive transition program that prepares them for college, work or community life. Thanks to generous Campaign donors like the Grousbeck Family Foundation, the O’Donnell Family Charitable Trust, the William M. Wood Foundation, TD Bank and others, that’s what they receive at Perkins. We’ll never stop finding new ways to help our students continue their journey to independence and self-sufficiency.
A POWERFUL IMPACT THAT KNOWS NO LIMITS

Every person who is blind deserves an opportunity to pursue their aspirations, whether academic, personal or occupational. This belief inspires our commitment to provide programs and resources to all those who need our help. Campaign donors make this possible. We are touching the lives of more children, adults and families thanks to the Weezie Foundation, which supports our Outreach Program, and the Starr Foundation, which funds teacher training. Other donors, including the A.W. Baldwin Charitable Foundation, Inc., the Stemberg Family Foundation and William Schawbel and Judy Samelson, make it possible for more people to take advantage of Perkins’ wide range of services. Every gift we receive is an investment in greater opportunities for people who are blind.
A WORLD OF OPPORTUNITY OPEN TO ALL

We want to live in a place where visual disabilities don’t prevent millions of people from fully participating in society. To achieve that goal, we’re bringing the spirit of Perkins to every corner of the globe. Fueled by the generosity of the Conrad N. Hilton Foundation, the Bilezikian Family Foundation, the Lavelle Fund for the Blind, Inc., the Lions Clubs International Foundation and others, we’re advancing literacy by making Perkins Braillers more widely available, advocating for better educational and disability policies, and working with schools to improve educational programs for children. We won’t stop until people in every nation aren’t defined by their disabilities, but are inspired by the spirit of possibility.

A classroom in the Philippines
A PROMISE TO DO EVEN MORE

The Campaign will define and direct Perkins’ work for years to come. From the high-tech classrooms on our Watertown campus to the remotest villages in Africa, it will change the lives of millions of people who are blind, deafblind or visually impaired. Thank you to everyone who helped make the Campaign such a success. You’re proof that generosity is the key that unlocks opportunity – and that possibility is a roadmap that never steers us wrong. As we move forward, you’ll see the excitement generated by the Campaign’s strong finish transformed into hope and progress. We’re truly just getting started!

The LightAide™, the new educational tool from Philips and Perkins Products
THANK YOU

We dedicate this space to honor the many individuals, families, foundations and organizations who supported Perkins during this pivotal time of growth and change. These special names make up our Campaign Donor Recognition List: all donors whose cumulative giving totaled $50,000 or more throughout the length of the Campaign, from unrestricted and restricted support, to endowment and capital support. They are the givers behind our Campaign Special Commitments: donors who know Perkins’ work intimately and were moved to give towards this critical fundraising effort. And they are the visionaries who supported Campaign Restricted Endowed Funds: those who designated their gifts toward new and existing endowment funds to support everything from staff salaries to teacher training.

We offer unending gratitude to each and every donor who recognized the worth of Perkins’ critical work during this monumental Touch Our World Comprehensive Campaign. Thanks to you, tomorrow’s promise is brighter than ever.
CAMPAIGN DONOR RECOGNITION LIST

$10,000,000+
Grousbeck Family Foundation
Grousbeck Trust/Corinne and Wycliffe Grousbeck
The William H. Hayes Trust
Conrad N. Hilton Foundation

$1,000,000 – $9,999,999
Anonymous (2)
American Printing House For The Blind, Inc.
Federal Communications Commission
Drs. Philip and Marjorie Gerdine
Mrs. Emilie K. Jacobs
Estate of William J. Joyce
Estate of Thomas F. Mixon
Kathy and Joe O’Donnell/O’Donnell Family Charitable Trust
Paul and Kim Polman, Kilimanjaro Blind Trust
Estate of Rosetta S. Quimby
U.S. Department of Education

$500,000 – $999,999
Anonymous, In Memory of Eugene Hubbard
Academy for Educational Development
A. W. Baldwin Charitable Foundation, Inc.
Katherine Chapman and Thomas G. Stemberg/
Stemberg Family Foundation
Olin J. Cochran Trust
Commonwealth of Massachusetts
Sandy and Paul Edgerley
Janet and William James
The Klarman Family Foundation
Lavelle Fund for the Blind, Inc.
Orbis International/Standard Chartered Bank
Mr. Danti A. Peduto
Save The Children China
William Schawbel and Judy Samelson
Miss Marcy A. Scott
The Starr Foundation
U.S. Agency for International Development
The Weezie Foundation

$100,000 – $499,999
Anonymous (8)
Adage Capital Management, L.P.
Rae & Aaron Alberts Foundation Fund at TBF
American Honda Foundation
Deborah E. Babson, In Memory of Paul T. Babson II
Deborah and Steve Barnes
Helen C. Bechler Trust
Paul Berfond Living Trust
Diana and Douglas Berthiaume
Bilezikian Family Foundation
Lynn and John C. Bogle, Jr.
Boston Celtics Shamrock Foundation, Inc.
Boston Center for Blind Children
The Boston Foundation
Estate of Mary Ellen Boutilier
Henry L. Bowden Revocable Trust
Claudia and Kevin Bright
The Nancy L. Burdine Charitable Remainder Trust
Cabot Corporation Foundation, Inc.
Deborah and Dick Carlson
CBM/Germany
BNK International LLC/China National Building Material
Group Corporation
Clear Channel
Barbara and Fred Clifford
Cogan Family Foundation
Estate of LeRoy Creveling
CVS Caremark
Mr. and Mrs. Stephen C. Demirjian
Linda and Tom DiBenedetto
Susan and John Doran
Dunkin’ Brands, Inc.
Abbie and Tim Dutterer
Grace and Ted Fey
Lois M. Fontana Charitable Foundation, Inc.
Reinhard Frank-Stiftung
Ms. Johanna C. Friedenstein and Mr. Charles H. Chandler
Estate of Grace J. Fuller
Fundación ONCE
Robert S. Gale Trust
Bertha G. Garfin 1986 Revocable Trust
The Gibney Family Foundation
Google Inc.
Estate of Antoinette Harasko
Harvard Pilgrim Health Care
Abraham and Ruth Hases Charitable Trust
Elizabeth H. Hayward Trust
Helen Keller International
John W. Henry Family Foundation
Hermann Foundation, Inc.
Hewlett-Packard Company
Estate of Grace L. Holland
Sarah Hunt Howell Trust
Virginia H. Hubbard Trust
Estate of Sarah E. Irwin
Jane’s Trust
Mona and Abdul N. Jomaa
Estate of Virginia M. Jones
Mortimer Kaplan Charitable Trust
Karisma Foundation
Karp Family Foundation
S. Alice Knapp Trust
Estate of Mary T. Kowalker
Pauline F. Krull Trust
The Clive W. and Mona M. Lacy Trusts
Philip Ladd and Elaine Fiske
Margaret Stewart Lindsey Foundation
Lions Clubs International Foundation
Ida Ballou Littlefield Memorial Trust
Estate of Leo M. Loeb
Angela and William Lowell
Estate of Thomas F. Mahan
Isabelle J. Makepeace Trust
Estate of Gloria Marsloe
Massachusetts Clean Energy Center/Commonwealth Solar
The Ambrose Monell Foundation
Estate of Lilian Morgan
The Family of John and Correne Morrison: Shaun, Kevin and Michael
Charles F. Nagle Trust
Norwegian Association of the Blind and Partially Sighted
Estate of Helen Nye
Office of Library & Information Services of the State of Rhode Island
Judy and Steve Pagliuca
Thomas Anthony Pappas Charitable Foundation, Inc.
Kim and Greg Pappas
Amelia Peabody Charitable Fund
The Peabody Foundation, Inc.
Jane Pelletier
Stephen Pelletier
Mary L. Perkins Trust
Jerry Perl
Lisa and Paul Perrault
Estate of Antonio Pollino
Mr. Bruce C. Ratner
Howard and Robin Reisman
Gennie B. Robinson Trust
Estate of Marion D. Rose
Trish and Mike Rotondi
Olgo A. Russo
Richard Saltonstall Charitable Foundation
SAP America, Inc.
Sense International
Carl and Ruth Shapiro Family Foundation
Sightsavers
The Starr International Foundation
Triumvirate Environmental Inc.
Tufts Health Plan
Unilever/Russia
USI Insurance Services LLC
The van Otterloo Family Foundation
Antonia and Fred von Gottberg
Miss Betty L. Weaver*
Western Oregon University
Wilderness Point Foundation

Mr. and Mrs. Dudley H. Willis
Winston Flowers
The William M. Wood Foundation
George R. Wright Trust
Albert S. Wynot Family Trust
Estate of Helen C. Yankun
Yawkey Foundation

$50,000 – $99,999
Anonymous (3)
The Abbey Group
Al Noor Institute for the Blind – Qatar
Estate of Kathleen M. Anderson
Carol and Howard Anderson
Bank of America Charitable Foundation
The Bardeen Family
Estate of Douglas H. Barker
The Baupost Group
Boston Bruins Foundation
Boston Properties
Robert B. Brigham Trust
Brookline Bank
Andrea and Erik Brooks
Mr. Henry J. Camosse*
Bushrod H. Campbell and Adah F. Hall Charity Fund
Ms. Fay M. Chandler
David Cheever III 1999 Trust
Chubb & Son
Coldwell Banker Residential Brokerage
Comcast SportsNet
Stephanie and John Connaughton
Conventures, Inc.
Copeland Family Foundation, Inc.
Helen F. Coughlin Charitable Remainder Trust
Estate of Harriet B. Creighton
Ms. Amanda Cross/Theodore Cross Family Foundation
Daisy Consortium
Department of Public Health
Beth Dickerson Drubner and David Drubner
Jennifer Eckert
Mr. Stuart D. Edwards
Aliza and Wade Edwards
Fiduciary Trust Company
Estate of Jean M. Fink
Estate of Ernest G. Flint, Jr.
TG Gallagher
Bill Gamelli and Tracy Vitols
Estate of Dorothy I. Garfein
Dr. Marcel PJ Gaudreau P.E.
Genzyme Corporation
Mack K. Greenberg 1993 Revocable Trust
George A. Hambrecht
Gladys E. Hamer Trust

* Deceased
Richard Hardwick Unitrust
Harvard Law School

Mike and Sue Hazard
Highland Capital Partners

Indian American Education Foundation
Chris and Andi Jenny

George Frederick Jewett Foundation East
The Kenya Union of the Blind

Mr. and Mrs. Jonathan A. Kraft/The Kraft Group
Estate of Ruth E. Lelacheure

Caesers Foundation/Gary Loveman and Kathleen Welsh
Kristina and Patrick Lyons
Harry and Jaime Manion/Cooley Manion Jones, LLP

Elaine and Tim Mann
Elena and Thomas Matlack
MAX Ultimate Food

David Mazza

Bill McPadden and Andrea Bloch
MDS/Miller Dyer Spears Inc.

National Endowment for the Humanities
National Trust for Historic Preservation
Nestlé Health Science S.A.
Neutron Media
New Balance Foundation
Northeast Utilities
Estate of Grenaldine G. Phelps

Port Lighting Systems
Mattina R. Proctor Foundation
Reader’s Digest Partners for Sight Foundation
Laura and Geoff Rehnert

Sharon and Richard Reilly
Estate of Celia Roazen

Steven M. Rothstein and Susan Maze-Rothstein
The Florence M. Russell 1978 Trust
Estate of Elliot C. Saperstein

The Shaker Family
Shawmut Design and Construction
Ms. Ernestine L. Sigmund*
Lawrence & Lillian Solomon Foundation

Edward Sparks and Kathy Dwyer
The Seth Sprague Educational and Charitable Foundation
TD Bank
Silvio B. Troianello Trust
USAID/Kenya

Vanasse Hangen Brustlin, Inc.

Michael & Vincenzo Vincilullo Charitable Foundation
W.B. Mason Company

The Mark Wahlberg Youth Foundation, Inc.
Beth Weir

Moses Werman Charitable Remainder Unitrust
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Our heartfelt gratitude goes out to the 18,555 individuals, foundations, companies and charitable groups that contributed to Perkins’ educational and service programs. Thanks to their steadfast belief in possibility, Perkins raised $19,582,393 in fiscal year 2013 that supported positive change in the lives of so many children, adults, families, educators and professionals around the globe.

We pay special tribute in the pages that follow to all those who donated gifts, pledges and pledge payments of $500 or more. It is the selflessness of these givers that brings us closer to a world where blindness limits no person’s potential.

Note: Bold print in all lists recognizes five years of consecutive giving at any level.

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The power of change begins with one. The one individual who refuses to be daunted by the need, and instead stands up to the challenge. The one who picks up a pen, writes a check and, in doing so, paves the way for countless others who see the good that giving does. We thank each of these individuals who not only supported our students, educators and families around the world, but who inspired others to do the same.

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A night-long event of excitement that boasted one show-stopping feature after another, the 2013 Perkins Possibilities Gala was the result of hard work all around. Nearly 600 guests joined Perkins in marking the year’s accomplishments by singing along with the Secondary Chorus, dancing to the music of Orleans and bidding with enthusiasm alongside auctioneer Lenny Clarke. Thanks to all who raised a glass to possibility – and, ultimately, raised a grand total of more than $1.5 million for Perkins programs.

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Merrimack Repertory Theatre
New Hampshire Motor Speedway
NPP Development / Patriot Place
NY SkyRide
Kate O'Donnell
Old Sturbridge Village
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Pegasystems Inc.
Mr. Daniel J. Pellegrino
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Dee Wallace
WBZ-TV
Wegmans
West Side Lounge
Mr. and Mrs. Neil Westgate
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WGBH's High School Quiz Show
A Whole Bunch Flower Market
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Yard House Restaurants
Yella Grille
Mr. Peter Zheutlin
Zoo New England
2012 TASTE OF PERKINS

The intrigue began with the donning of a blindfold. The mystery unfolded with each sightless bite and sip. And the impact of our attendees’ generosity and support continues to make a difference for our students and our programs today. Thank you to everyone who joined in the fun at the 2012 Taste and guaranteed our students a recipe for success.
2013 BOSTON MARATHON TEAM

When our six Perkins runners laced up their sneakers on the morning of the 2013 Boston Marathon®, they had no way of knowing just how impactful their steps to the finish line would be. By day’s end, these determined competitors were not only ambassadors for Perkins – they were witnesses to the perseverance, endurance and positivity that carried our nation through that day of darkness. We offer our perpetual admiration and gratitude to these individuals whose historic Marathon run will serve as inspiration for years to come.

Our Marathon Team

Matthew Carlson
Kathryn Gabriele
Marissa Jenkins
Jennifer Pflug
Anne Rollins
Steve Shandro

BLINDFOLD CHALLENGE TEAM

Only special people who embody commitment, resilience and determination have what it takes to train for a race in New England weather. The 18 blindfolded runners and sighted guides who represented Perkins at the 2013 Blindfold Challenge had all of that and more, tackling this athletic feat with amazing agility and grace. Thank you to each of these individuals who teamed up to inspire others.

Our Blindfold Challenge Team

Jessica Almeida
Matt Collette
Kelly Cote
Julie DeLillo
Thomas Delmar
Heather Drury
Karen Foley
Nick Keller
Michael Lorenco
Natalie Matisis
Ellen Morrissey
Derek Phripp
Robyn Quinn
Alexis Roth
Isaac Rothstein
Steven Rothstein
Taylor Snook
Douglas Trudel
THOMAS H. PERKINS LEGACY SOCIETY

One individual’s legacy gift is the foundation of our students’ futures. By designating Perkins as the beneficiary of a will, trust, retirement plan, life insurance policy or other deferred giving arrangement, these donors know their generosity will underwrite the very best education possible for our students today – and tomorrow. Our deepest thanks for these gifts of a lifetime.

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Ms. Mary Pinheiro

* Deceased
We work hard to prepare students for life as independent adults. But when it comes to the workplace, there's really no better classroom than the real world itself. We thank these organizations for opening their doors to our soon-to-be job seekers, and offering the hands-on training and experience that are crucial in the formula of success.
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- Stephen Pelletier

**NOTE:** At the Annual Meeting 11/4/2013, Stephanie C. Andrews was elected to the Board of Trustees.

#### MEMBERS OF THE CORPORATION
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- Joanne Wilson
- Simone Winston
- Kathy and Brinton W. Woodward, Jr.
- Terry Yoffie

**NOTE:** At the Annual Meeting 11/4/2013, the following members were elected to the Corporation:

- Marcia Brown
- Courtney Forrester
- Paul. S. Goodof
- Candace A. Haydock
- Jeffrey D. Hutchins
- Ed Kane
- Jim Miller
- Vaiythehi Muttulingam
- Jagrti Patel
- Genie Thordike
- Patricia A. Villani
- Antonia von Gottberg
- Natalie Whelan

* Governor appointees
The Perkins mission is to provide education and services that build productive, meaningful lives for children and adults around the world who are blind, deafblind or visually impaired, including those with additional disabilities.

We strive to ensure the accuracy of donor gift information. If there is an error in the listing of your gift, please contact Kathy Sheehan at 617-972-7876 or Kathy.Sheehan@Perkins.org.

THANKS TO YOU, THE POWER OF POSSIBILITY IS TRANSFORMING LIVES. LEARN MORE AT PERKINS.ORG/TOUCHOURWORLD.
Students examine the tactile map at the Grousbeck Center for Students & Technology.

Established in 1829 as the nation’s first school for the blind, Perkins today impacts the lives of more than 880,000 individuals annually who are blind, deafblind or visually impaired with additional disabilities, as well as educators, professionals and caregivers. Our reach extends across the nation and to 67 countries worldwide. The school is an accredited member of the New England Association of Schools and Colleges. It is licensed by the Massachusetts Department of Elementary and Secondary Education and by the Department of Early Education and Care. Perkins does not discriminate on the basis of race, color, religion, gender, national or ethnic origin, disability, age or sexual orientation.