Dear Friends,

It is our great pleasure to introduce you to the faces of Perkins—the many faces of our community. Inside these pages you’ll find the faces of our students and families, filled with strength, courage and determination. You’ll see the faces of our educators and volunteers, shining with generosity, kindness and humanity. And you’ll find faces of our supporters—people just like you—who make our work possible.

Together, these faces tell our story. For nearly 200 years, Perkins has worked to ensure that every child with blindness and additional disabilities has the opportunity to discover and realize his or her full potential. The work is constantly changing—from new innovations in assistive technology and programming, to new challenges like cortical/cerebral visual impairment. And while that work is far from done, knowing that we count you among the many faces of our supporters is what fuels our belief that success is possible. Thank you for your unwavering support. Together, we take a step forward towards building a better, more inclusive world every day.

Together, we are Perkins.

Warmly,

W. David Power  
President and CEO

Corinne Basler  
Chair of the Board
Faces of Perkins

With your help, what began as the first U.S. school for the blind almost 200 years ago has become a diversified, international nonprofit organization that leads the way in serving children and young adults who are blind or visually impaired around the world. We are grateful for your ongoing support.

In the pages that follow, we introduce you to the faces of Perkins, faces of the community we have created with your help. Together, we are building a world where all children and young adults can reach beyond what they thought possible to achieve their full potential.
“Amanda is a girl who truly loves life.”
Amanda

“Amanda is a girl who truly loves life,” says mom Ileana. Sit with Amanda even briefly and you can’t help but notice this is true.

Amanda began her time at Perkins when she was four years old. Like many Perkins students, Amanda requires a unique set of therapies and support. In fact, her family moved from Cuba to Guatemala and then Florida in search of these services. At Perkins, they found what they need; her decade on campus proves it.

Here, Amanda has developed many skills, but of particular importance for a social butterfly like Amanda was learning how to communicate through assistive technology. Before, she couldn’t verbalize her needs or preferences. Now she’s “able to have a voice,” says Ileana, and interact with the people around her.

As Amanda prepares to enter our Secondary Program, her family is confident that she’ll succeed because “she’s gone through difficult times but always with a big smile.”

WHY YOUR SUPPORT MATTERS

Students and their families choose Perkins for services and support that can’t be found elsewhere. A lack of vision impacts a child’s development in significant ways. Incidental learning—such as reading social cues or orienting oneself within a room—is disrupted for children with visual impairment, leading to developmental deficiencies and other issues.

Perkins’ educators use unique approaches and the Expanded Core Curriculum (ECC) to address this issue and to set students on the path to success.

Perkins educates the whole child, from traditional academics to the technology skills that allow our students to have a voice from the moment he or she steps on campus.
Lucas

It doesn’t take much to keep Lucas happy. He’s always been an easygoing kid, describes his mom, Agnes, but his journey to Perkins’ Deafblind Program wasn’t easy.

Lucas has cortical/cerebral visual impairment (CVI)—a medical condition that affects his ability to see and process the world around him. A child with CVI, for example, may see the world as a swirling mass of color. “We didn’t understand what CVI was,” says Agnes. “The doctors wouldn’t say he’s blind, but they wouldn’t say he’s not blind.”

For Lucas’ parents, there was a real urgency to find him the best care. That’s because when a specially trained educator works with a child with CVI and his or her family, the child’s vision and life can improve dramatically. Every hour that passes without the right care truly is a lost opportunity. On their first campus visit, Agnes remembers feeling relieved, “Perkins gave us so much hope.” Perkins’ educators were not only confident about how to treat Lucas but were excited to work with him.

WHY YOUR SUPPORT MATTERS

Lucas’ family is not alone. Today, 60 percent of kids who are blind have CVI. But while CVI is the fastest growing cause of blindness in children in the U.S., too few educators and medical professionals are equipped to diagnose and intervene. Meaning countless families struggle to get people to listen to them about something they see and feel.

As a global leader and innovator in blindness education and services, we won’t stop until every child and family has access to the resources they need. Diagnosing and teaching children with CVI requires new approaches, new research and a retraining of educational professionals on a massive scale, but we’re undaunted. With your continued support, Perkins can help more children like Lucas see.

60% of kids who are blind have cortical/cerebral visual impairment (CVI)
“Perkins gave us so much hope.”

Teacher Claire Jones signs “all done” into Lucas’ hands, indicating the completion of a classroom activity.
“I’m one part teacher, one part cheerleader.”

Teacher Sue Sullivan works with Nihi to group blocks into sets of 10 to build her non-visual sense of numbers.
Sue

Lively, kind-hearted, warm and passionate are just a few words that describe Sue Sullivan, a beloved teacher at Perkins. She helps students overcome hurdles and unlock their full potential by making STEM subjects—like math and computer science—accessible and fun. “I’m one part teacher, one part cheerleader,” she says.

One of her greatest achievements happened this past year: She brought computer science to Perkins’ high school program. Sue realized that many students across the country were being introduced to coding and she wanted to ensure students who are blind or visually impaired have the same opportunity. She taught herself computer science, researched best practices and adapted computer science instruction to make the lessons more accessible.

“I meet students where they are and give them the support they need to succeed,” Sue tells us. In doing so, she opens up a whole new world to our eager and excited students.

WHY YOUR SUPPORT MATTERS

Students at Perkins succeed in large part because of teachers like Sue, one of many passionate, innovative professionals who bring education to life for Perkins students.

Perkins’ teachers provide educational experiences that are both highly intentional and specifically tailored to each student’s unique needs—from ensuring that our materials are in braille when appropriate, to using assistive technologies and other tactile materials and so much more. Your ongoing support ensures we can attract and retain dynamic, inventive and committed teachers like Sue. Accommodations like these can make all the difference for students who are blind, deafblind or visually impaired with additional disabilities.
John

After being homeschooled for seven years, John came to Perkins when he was 16. Here, he transformed from a shy boy to a confident young man. Among many things he learned on campus, John developed crucial skills that prepared him for life after Perkins. For instance, working at the café on campus sparked John’s dream of selling hot dogs at Fenway Park.

“He has so many skills,” says Jena, his mother. “It just takes him more time to learn.”

Perkins’ educators build learning these important life and vocational skills into every classroom at every age. Students learn how to manage money, can work in the cafe like John or deliver flowers around campus.

Fast forward to today: After John graduated from Perkins, he built a thriving business, DogHouseDogs, where he and his friends sell hotdogs at local softball tournaments, town events, public events and parties in Massachusetts—and the Pawtucket Red Sox games in Rhode Island. John has tackled a host of medical challenges throughout his life, but he never lets anything stop him from achieving his dreams.

WHY YOUR SUPPORT MATTERS

When it comes to entering the workforce, young adults who are blind or visually impaired face multiple obstacles. For example, far too many young adults graduate high school without the right technological skills to succeed in a modern workplace.

Studies show only one-third of working-age adults who are blind or visually impaired are employed.

You work to increase that number when you support Perkins School for the Blind. Your dollars help us develop more ways to prepare our students, like one of our newest programs, Career Launch, that trains high school or college graduates who are blind and visually impaired in the skills necessary to land their first career-oriented job.

Thanks to your generosity and support, Perkins can empower more students with what they’ll need to succeed in life, college or on the job.
John never lets anything stop him from achieving his dreams.
“This work is food for my soul.”
Supriya

Ayush, 13, lives with his family in India. For years, he was unable to attend school: His teachers didn't know how to handle his visual impairment and additional disabilities, and wrongly believed he could not learn.

He’s not alone. In India an estimated 1 million children like Ayush live a life of isolation, without education. This is because parents, doctors and teachers are not yet trained to identify the special learning needs of these children and connect them with schools and services to help them learn.

Ayush’s story is headed in a different direction, in part because of people like Supriya Das. For over 10 years, Supriya has worked to improve the lives of children like Ayush in India because she believes, as does Perkins, every child can learn.

After Supriya graduated from the Perkins International Educational Leadership Program in 2014, she returned home to India full of ideas. With limited resources, she began an infant and toddler program that grew from serving three families to 30 in just one year. She trained her staff using the best practices she learned at Perkins.

To date, Supriya has trained over 200 professionals some of whom have started their own programs, trained more educators and helped even more children like Ayush unlock their full potential. Supriya is one person, reaching thousands: she brings hope and learning to countless children, families and communities.

Every day, she wakes up grateful: “This work is food for my soul,” she says.

WHY YOUR SUPPORT MATTERS

Every day, millions of children with visual impairment around the world are denied the education they need to reach their full potential. Early identification and intervention can drastically change a child’s life, but it takes a complex set of skills to identify and teach children who are blind, deafblind or visually impaired with additional disabilities. Outside of the U.S., many educators often lack this essential training.

Perkins International breaks barriers to education for children like Ayush. Over the past 100 years, we’ve trained teachers from all over the world, transforming educators into leaders. Your support is vital: It costs $50,000 per participant to support an educator in the Educational Leadership Program. The program brings educators from around the world to Perkins, where they learn from our exceptional faculty through peer-to-peer instruction and hands-on learning with our students in the classrooms.

100 years
of reaching the world’s most vulnerable children
Peter

Peter Gelhaar first came to Perkins over 20 years ago. He didn’t know sign language, and couldn’t read braille, but he was a strong competitive swimmer in college and wanted to make a difference. He volunteered to teach swimming lessons to Perkins students, not knowing that his time at Perkins would be some of the best days of his life. He’s reminded of those days every year when he attends Perkins’ holiday concert.

Over the years, Peter’s role has changed from volunteer to donor. “There are many organizations that help people, but I support Perkins because I continue to be struck by the seemingly boundless determination of the students,” he says.

When it comes to the future of Perkins and blindness education, Peter is excited about the opportunities new technology will provide. “Technology evens the playing field for so many Perkins students,” he says. “The technology is as inspiring as the students that benefit from it. I’ve seen so many Perkins’ kids overcome challenges—always with smiles on their faces. Those smiles keep me invested.”

WHY YOUR SUPPORT MATTERS

Supporters of Perkins School for the Blind give both their generous gifts and their time. Volunteers play an important role in the success of the work we do here at Perkins. Whether building specialized equipment in the Assistive Device Center to empower students on campus, supporting children and families in our Infant and Toddler Program or recording audio books for Perkins Library patrons, volunteers make a profound difference in the lives of our students and in the work that we do.

A special thank you to our supporters—past and present—for their life-changing impact on children and young adults who are blind, deafblind or visually impaired.
“Those smiles keep me invested.”
College Success is about becoming the best person you can be."
Steph

College was always part of the plan for Steph, but after graduating high school, Steph lacked the confidence and know-how to thrive in higher education as a student who is blind.

To get better prepared, Steph joined Perkins’ new program, College Success. For nine months, Steph and seven other ambitious students who are blind or visually impaired from across the country developed the technological literacy, independent living, orientation and mobility and academic skills necessary for success in college and beyond.

“[At Perkins], you don’t feel like you’re on your own. But at the same time you are encouraged—in fact required—to push yourself,” says Steph. “College Success is about becoming the best person you can be.” That’s certainly what Steph achieved. Steph discovered inner confidence and here’s proof: This fall, Steph started at Lesley University.

WHY YOUR SUPPORT MATTERS

Every year, smart, ambitious students who are blind or visually impaired like Steph either skip college or matriculate only to discover they don’t have the skills needed to successfully navigate the demands of college life.

As a result, only an estimated four of every 10 enrolled college students with visual impairment graduate.

It’s likely, based on what we have learned from the College Success program, that countless students who are blind or visually impaired never achieve their full potential because of inadequate preparation.

Perkins’ College Success program works to close that skills gap. Your unwavering support enables us to admit participants who don’t have access to funding through their school district or their family resources. Together, we make the difference for these students’ futures.
The Cabot Corporation Foundation has proudly supported Perkins since 2006. Then-CEO Ken Burnes agreed to support Perkins’ development of a science and math curriculum specifically related to meeting state-standardized testing requirements in mathematics.

Cabot’s giving philosophy prioritizes science, technology, engineering and mathematics (STEM) education, recognizing that today’s students will be the thinkers, innovators and leaders of the future. This philosophy aligns well with Perkins’ mission to prepare children and young adults with visual impairment and multiple disabilities with the education, confidence and skills they need to realize their potential. Since 2006, the Foundation has generously provided several multi-year grants to support math education in the Secondary Program, which has enabled students to receive more individualized instruction and create tactile graphics that make it easier to understand new math concepts.

“Our hope is that more Perkins students will excel in STEM, expanding their access to both college and employment opportunities,” says Sean D. Keohane, the Foundation’s President and CEO. “Through our association with Perkins, we know that every child can learn, and we’re thrilled to be a part of it.”

Over the past 13 years, the Foundation’s involvement has evolved: Employees serve as Members of the Corporation and on several Board committees, as well as participate in the Perkins Business Partnership and the Career Launch program. Cabot employees have also assisted in crowdsourcing transportation location data to populate the BlindWays mobile app, which helps to close the navigation gap for the visually impaired in Boston. Cabot has also generously sponsored the annual Perkins Possibilities Gala.

Says Keohane, “Our Foundation is committed to providing education opportunities and making a positive impact in our community, and we are excited to continue supporting Perkins to further these goals.”
“Our hope is that more Perkins students will excel in STEM.”

Kyle and Annikamarie create an obstacle course to navigate with a Sphero ball—a robotic toy controlled with code they wrote on an iPad.
The faces of Perkins—our supporters, teachers, parents, administrators, staff and board members—represent a diverse community that contributes wide-ranging talents and support that make our work possible, every day. Perkins couldn’t do what it does without you, nor would we have achieved the successes we have for children, young adults and families alone. We are grateful for your support.

Our annual financial results, events and lists of our esteemed Board, Members of the Corporation and supporters follow.
Financial summary

For the year ending
June 30, 2019

This past year was critical for the future impact of Perkins School for the Blind, launching new initiatives and continuing to fund our core programs. Like every year, Perkins strives to strike a balance between sustainability and strategic growth.

FY2019 operating revenue by source

- **Government: Federal, state and local**
  - State and local ...................................................... $36,109,273
  - Federal ................................................................. $4,976,729
  - Total .......................................................................... $41,086,002

- **Gifts and grants**
  - Foundations .......................................................... $2,005,062
  - Individuals .............................................................. $4,161,309
  - Corporate ............................................................... $400,739
  - Planned gifts .......................................................... $450,095
  - Bequests ................................................................. $3,797,735
  - Total .......................................................................... $10,814,940

- **Other**
  - Private payers ....................................................... $1,140,503
  - Sales of products and services * ............................... $5,731,614
  - Donated volunteer services ..................................... $558,658
  - Other revenue ......................................................... $1,419,589
  - Endowment return used in operations ....................... $15,843,591
  - Transfer to board restricted endowment .................... ($3,797,735)
  - Total .......................................................................... $20,896,220

* Primarily includes sales of braille and accessibility consulting services

FY2019 operating revenue total ........................................... $72,797,162
FY2019 expenses

Programs

- Educational services ........................................... $39,488,387
- Perkins International .......................................... $3,218,317
- Perkins Library .................................................... $2,985,816
- Perkins Solutions ................................................ $6,069,383
- Other .................................................................. $8,819,529
- **Total** ................................................................... $60,581,432

Administrative ...............................................

- **Total** ................................................................... $10,376,855

Fundraising ....................................................

- **Total** ................................................................... $3,734,041

**FY2019 expenses total** .......................................

- **Total** ................................................................... $74,692,328

Net assets for the fiscal year ending June 30, 2019 were $352,008,287.
Your support makes what we do possible. Thank you for your generosity.

Because of individuals and institutions who made generous donations in Fiscal Year 2019 (from July 1, 2018 to June 30, 2019), Perkins was able to empower and educate students while planning for future success. The impact of your financial support could be as simple as a braille algebra textbook for a student that loves math or as complex as a teacher training in India to better serve students who are blind or visually impaired with multiple disabilities. Thank you from the entire Perkins community.

<table>
<thead>
<tr>
<th>Donation Range</th>
<th>Acknowledgment</th>
</tr>
</thead>
</table>
| $1,000,000+    | Estate of Marion B. Bianchi ◊  
|                | Estate of Mary Gempka ◊  
|                | Lavelle Fund for the Blind, Inc.  |
| $100,000 - $999,999 | Anonymous (2)  
|                | A. W. Baldwin Charitable Foundation, Inc.  
|                | Corinne Basler  
|                | Boston Celtics Shamrock Foundation  
|                | Claudia and Kevin Bright  
|                | Olin J. Cochran Trust  
|                | RoAnn Costin ◊  
|                | Sarah K. de Cozart Article TENTH Perpetual Charitable Trust  
|                | Estate of James E. Dunn ◊  
|                | Reinhard Frank-Stiftung  
|                | Karisma Foundation  
|                | Mitsubishi Electric America Foundation  
|                | Estate of Richard W. Paull ◊  
|                | Estate of Hazel Evelyn Pitchard ◊  
|                | RTI International  
|                | Estate of Irene M. Thompson ◊  
|                | The Jean Wood and Natalie E. Fossati Family Trust ◊  
|                | The William M. Wood Foundation, Bank of America, N.A., Trustee  |
| $25,000 - $49,999 | Anonymous (2)  
|                | Bannorot-Lappe Foundation  
|                | Cabot Corporation Foundation, Inc.  
|                | Barbara and Fred Clifford Foundation  
|                | Estate of Prescott C. Crafts, Jr. ◊  
|                | Ms. Amanda B. Cross  
|                | Mr. Daniel C. Feldt  
|                | Fletcher Family Foundation  
|                | The Gibney Family Foundation  
|                | Ms. Rose M. Giuffrida *  
|                | Harvard Extension School  
|                | Mr. Les Hiscoe  
| $50,000 - $99,999 | Adage Capital Management, L.P.  
|                | Estate of Barbara Beyea ◊  
|                | Bilezikian Family Foundation  |
Barbara and Amos Hostetter  Sarah Hunt Howell Trust  Mona and Abdul N. Jomaa  Karp Family Foundation  The Klarman Family Foundation  S. Alice Knapp Trust  Kramer Family Foundation  Mr. and Mrs. Rudolf J. Laager  Mr. and Mrs. Daniel J. Levangie  Ida Ballou Littlefield  Memorial Trust  Estate of William B. Maren °  Mr. Scott McNealy  The Ambrose Monell Foundation  Vaithehi Muttulingam and Bala Cumaresan  The Nicholas B. Ottaway Foundation  Kim and Greg Pappas  The Peabody Foundation, Inc.  Mary L. Perkins Trust  Jerry Perl / Cameco  Lisa and Paul Perrault  Helene and Dave Power  The Constance O. Putnam Foundation  Richard Saltonstall Charitable Foundation  Mr. Steven Samuels and Ms. Ami A. Cipolla

Shawmut Design and Construction  Tufts Health Plan  The Van Otterloo Family Foundation  Mr. Vijay Vishwanath and Ms. Gita Iyer  Simone and Ted Winston/ Winston Flowers  George R. Wright Trust

Copeland Family Foundation, Inc.  Creighton Narada Foundation  Alice E. Cronin Charitable Trust  Gloria C. Crotty Charitable Foundation  Louise Mary Dainis Living Trust °  Mr. and Mrs. Stephen C. Demirjian  Linda and Tom DiBenedetto  Susan and John Doran  Donna and Jim Down  Abbie and Tim Dutterer  Pat and Bill Edwards  Mr. and Mrs. Michael Feeney  Fiduciary Trust Company  The Flatley Foundation  Dr. Steven R. Flier and Mrs. Carol Efron-Flier  Ms. Georgiana Gagnon  Mr. John K. Greene  Vincent J. Guiffre Trust  Mr. and Mrs. Grant A. Gund  The Hamilton Company Charitable Foundation  Mike and Sue Hazard  Kristine and Bob Higgins  Conrad N. Hilton Foundation  Randy and Tina Kinard  Mr. and Mrs. Harold J. Kingsberg  Philip Ladd and Elaine Fiske  Mary Lamprey Grantor Trust °  Miss Wallace Minot Leonard Foundation  Angela and William Lowell Massachusetts Eye and Ear  Josephine M. & Rita C. Mastracci Charitable Fund  Elena and Tom Matlack  Mr. Joseph F. McHugh  The Family and Friends of Connor McKenna  Charles F. Nagle Trust  Sara Elizabeth O’Brien Trust, Bank of America, N.A., Trustee  Kathy and Joe O’Donnell  The Morgan Palmer Foundation  Peak Event Services  Howard and Robin Reisman  George and Alice Rich Charitable Foundation  Mr. Karl D. Riemer  Mrs. Louise C. Riemer  Gennie B. Robinson Trust  Estate of William J. Roy °  Mrs. Jane Saltonstall  Sanofi Genzyme  The SAP Charitable Fund of Vanguard Charitable  Ms. Patricia Saunders  Estate of Robert Earl Schiesske °  Mr. William J. Schnoor, Jr.  Mr. William D. Smith  Soaring Hawk Meditation Center  Mrs. Beverly Temple  Amy Barnwell Thorndike  M. B. Turner Trust °  Mrs. Mattie Tynan  USI Insurance Services LLC  Van Sloun Foundation  Sylvia* and Neil Van Sloun  VHB  Michael & Vincenzo Vunciullo Charitable Foundation  Antonia and Fred von Gottberg  Natalie and Bill Whelan  Donald Milton Winner Trust °

$10,000 - $24,999

Anonymous (5)  Rae & Aaron Alberts Foundation Fund at the Boston Foundation  John W. Alden Trust  Stephanie C. Andrews and Marc A. White, Jr.  Joshua and Anita Bekenstein Charitable Fund  Bent Electrical Contractors Berkshire Partners  Lynn and John C. Bogle, Jr.  Boston Bruins Foundation  Brookline Bank  Deborah and Dick Carlson °  Peter Clauson  Cogan Family Foundation  Stephanie and John Connaughton

$5,000 - $9,999

Anonymous (2)  A & A Window Products  Aira  Alchemy Foundation  Aon Construction Services Group  Athena Capital Advisors LLC  The Susan A. and Donald P. Babson Charitable Foundation  Frederick A. Bailey Trust  Neal Balkowitsch and Donald Nelson  Monique and Jonathan Bamel  Mrs. D. Lane Bates

* = Deceased  ° = Thomas H. Perkins Legacy Society

Bold = Five years of consecutive giving at any level
The Baupost Group
Leo H. Bendit Charitable Foundation
Bennett Electrical, Inc.
Amy and Ed Bosso
Mr. and Mrs. Todd Boudreau
Ms. Helen A. Bresky
Robert B. Brigham Trust
Mr. Joseph J. Brooks
Mrs. Nancy Burdine ◊
Mr. Mickey Cail
The Honorable Lawrence C. L. Cameron
Mary Casey and Mark Caplan
Paul & Pearl Caslow Foundation
Ms. Jane M. Clair
Jane B. Cook 1992 Charitable Trust
Corporate Mechanical of New England
Ms. Lynn Dale and Mr. Frank Wisneski
Dana Home Foundation
Demoulas Foundation
Jennifer and John DeSisto
Ms. Mary Folliard
Courtney and Michael Forrester
Ms. Katherine Freygang
Dr. Marcel PJ Gaudreau P.E.
GE Foundation
Mr. and Mrs. Peter E. Gelhaar
Greenwood Industries
Mr. and Mrs. Robert W. Hagopian
Helen W. Handanian Trust
Mr. Brian Hare and Ms. Julie M. Nardone
Mr. Mark E. Hartge
Harvard Pilgrim Health Care
Haselton Family Foundation
Nicole and Phil Haughey
Mr. Raymond W. Hepper and Ms. A. Hilary Tatem
Mr. Frank F. Herron and Ms. Sandra A. Urie
Ms. Jeannette Hsu-McSweeney
Mr. Marshall Hunt
Ipswich Bay Glass
James W. Flett Co., Inc.
Janitronics Building Services
Ms. Emily G. Kahn
Ms. Nadia A. Karnik ◊
Mr. and Mrs. Robert J. Korandovich
KPMG LLP
Hunt and Kelly Lambert
Loomis Sayles & Company
Mr. and Mrs. Richard J. Malnight
Dennis and Allison Marchalonis
Estate of Margaret M. McNamara ◊
Beth and Jeffrey Mendel
MDS/Miller Dyer Spears Inc.
Millwork One/East Coast Interiors
William and Margot Moomaw
Mark Murphy
Mr. Patrick J. Murphy IV’s Facebook Fundraiser
Mr. and Mrs. David W. Murray
David and Marion Mussafer
Mr. and Mrs. Paul Mustone Nutter
Thomas Anthony Pappas Charitable Foundation, Inc.
Mr. and Mrs. Howard W. Peterson
Erik & Dorrit Pfau Charitable Trust
Ms. Hope R. Power
Mattina R. Proctor Foundation ◊
Quinn Bros. of Essex, Inc.
Residence Inn by Marriott Boston/Watertown
Reviresco Investment Management LLC
The Roessner Family Foundation
Mr. Nicholas Romano
Philip Rosenkranz
Trish and Mike Rotondi
Alcide Ruffini Charitable Foundation
The Shaker Family
Michael T. Sherman Foundation
Gwenn and Mark Snider
Spaulding Rehabilitation Network
Spectra Energy Foundation Matching Gifts Program
Jane and David Stiller TD Bank
TG Gallagher
Velocity Funding
Ms. Jean Verbridge
W.B. Mason Company
Mr. Alan Ward
Wayne J. Griffin Electric, Inc.
Moses Werman Charitable Remainder Unitrust
Harvey and Dorothy White Charitable Trust ◊
Shirley Shattuck Windsor Charitable Trust
Cornelius Wood Trusts,
Bank of America, N.A., Trustee
Ms. Joan M. Youngman

$2,500 - $4,999
Anonymous (2)
Anchor Capital Advisors LLC
Mr. Jon M. Baker, Jr.
Mr. and Mrs. John R. Barnwell
Mr. Dennis E. Barry, Sr.
Beacon Waterproofing & Restoration, Inc.
Berkeley Research Group, LLC
Bethesda Lodge, No. 30 I.O.O.F.
Mr. and Mrs. John F. Biagiotti
Estate of Michael Joseph Buonsanto ◊
Camosse Family Foundation
Sara Campbell and Ken Maloney
Greer Candler
Mr. and Mrs. Samuel B. Carr, Jr.
Mary and Ron Charlebois
Cecilia and Eduardo Cordeiro
Ms. Denise Cronin
Mr. and Ms. William D. Croxville
D.R. Howard Inc.
The Rose and Henry Deeks Charitable Trust
Deloitte
Mr. and Mrs. Daniel Durkin
Mrs. Barbara B. Ebert
EY
Ms. Sheila Evers
Mr. and Mrs. Paul F. Fichera
Arthur J. Fisher Fund at Bank
of America
Mr. Daniel Gallo
Mr. Scott Gannon
Philomena and Sean Gildea
Mr. Dana M. Gordon
Ms. Julie Gordon
Candace Haydock
Dr. Thomas F. Hehir
Mr. Sigurdur Helgason
M.A. Henderson
Mr. and Mrs. Michael J.
Hornung, Jr.
HUB International New England
Mr. Donald H. Hubbs
IBM
JPMorgan Chase Bank, N.A.
Janice and Ralph James
Ms. Natalija Jovanovic
Kegel Family Foundation
Dr. Edward Kerslake and
Mrs. Melinda Gray
Mr. Adam J. Kovach
Mr. and Mrs. Peter A. Kulin
Lexington Lions Club
Marshall Home Fund
Bill and Deb Matthews
Leslie and Kevin McCafferty
Katherine and James McLaugh
Ms. Debra McNeely
Memorial Foundation for
the Blind, Inc.
Mr. Oswald Mondejar and
Mr. John Verlinden
Mr. Paul R. Moon
Mr. Kenneth Murphy
Mr. Donald Neville
Dr. and Mrs. Marc L. Nevins
Mr. and Mrs. Robert T. Noonan
Bernadette C. O’Halloran
Virginia and Herbert Oedel
Mr. Jay Ottaway and
Ms. Katrina Velder
Mr. John R. Parsons Jr.
Mrs. Janice I. Pratt-Scott
Prime, Buchholz &
Associates, Inc.
Mr. Michael P. Quercio
Laura and Geoff Rehner
Reilly Electrical Contractors
Mr. and Mrs. Roger G. Reiser
Mr. Leon V. Rosenberg
Mr. Tom Rudick
Sagefire Zine Community
Harry Sandler Trust
Ms. Marilyn S. Sanfilippo
Sanofi-Aventis
Ms. Katharine B. Schmitt
Laurel and Michael Schnitman
Dorothy M. Sears Trust
Siharum Advisors, LLC
SilentSherpa, Inc
Silicon Valley Community
Foundation
Mr. Nicholas A. Skinner
Mr. and Mrs. John J. Slavik
Mr. Hari Narayanan
Soundararajan
Spencer Stuart
Supreme Industrial Products, Inc.
The John Thomas and Special
Friends Fund
Mr. Edmund Thompson
Estate of Joyce W. Thompson
Mr. and Mrs. William A.
Thordike
Mr. and Mrs. Josef
von Rickenbach
West Monroe Partners
Mr. Robert L. Wolff
Mr. and Mrs. Anthony Woo
$1,000 - $2,499
Anonymous (11)
Mr. and Mrs. Peter C. Aldrich
Mr. William C. Alex
Etta A. Allen Charitable Trust
Ms. Shirley J. Allen
Mr. Charles D. Alley
Mr. and Mrs. Bill F. Allyn
Mr. and Mrs. Joseph C. Amaturo
American Contractors
Mrs. Esther Ames
Mr. Robert Amory, III
Annkissam
Aptima Inc.

Mrs. Linda M. Austin
The Paul and Edith Babson
Foundation
Ms. Heather Baiany
Matt Bailey’s Facebook
Fundraiser
Henry W.D. Bain
Ms. Deborah E. Barnard
Bassett Foundation
Dr. and Mrs. James F. Bastian
Geoffrey Bates
The Bay State Federal Savings
Charitable Foundation
Ms. Kathy Bayat
Mr. and Mrs. David Bernstein
Karin and Greg Berthiaume
Mr. and Mrs. Jeffrey D. Bilezikian
Mr. Robert Birmingham
Mr. Dion S. Birney, Jr.
BL Exotics LLC
Ms. Carolyn N. Boday
Mr. Charles S. Boit
Mr. Charles Boonstra
Dr. Nicholas N. Boraski
Bose Corporation
Ms. Paula Bothfeld
Mr. Jonathan Boutin and
Ms. Dana Lombardi
Mr. and Mrs. Robert J. Bovick
Mrs. Kathleen Boyd Wonkka
Mr. Victor P. Bradford and
Mrs. Roberta K.R. Bradford
Mr. and Mrs. Don Bramley
Ms. Diana Brash
Ms. Margot H. Brickelmaier
Terri Healey Brogan
Ms. Karenanne Brown
Ms. Nancy Budge
Ms. Paula Butler
Edmund and Betsy Cabot
Charitable Foundation
Mrs. Ellen Cabot
Sue and James Caccivio
Ellen Calmas
Estate Robert M. Campbell
Ray and Monica Cantwell

Bold = Five years of consecutive giving at any level   * = Deceased   ◊ = Thomas H. Perkins Legacy Society
Carlyisle Engineering
Mr. James Carritte
Mr. Charles Caswell
Mr. and Mrs. Peter Caulo
Dr. Brian S. Chang and
Ms. Kelly A. Wilson
The Charles Hotel
Mrs. Inge Chilman
Mrs. Ann W. Clapp
Meredith and Eugene Clapp
Ms. Marlies I. Comjean
Mr. Edward M. Condit
Mr. Christopher G. Connolly
and Ms. Marjorie Liner
Mr. Donald Cooke
Mr. Ernesto E. Corinaldesi
Kelsey and Matt Cosby
Grover J. Cronin Memorial
Foundation
Mr. Charles Crowley
Ms. Nancy M. Cudlipp
Cummings Properties
Mrs. Jenny Cyker
John and Jennifer Czajkowski
Ms. Flora E. D’Angio
Mr. James Daniell
Mr. Denny W. Davenport
Mr. Victor Davidson
Mr. and Mrs. Willard J. De Filippis
Mrs. Lois G. de LaPena
David J. DeFilippo and
Lisa M. Shapiro
Mr. John S. Defina
Mr. Jack Delaney
Mr. Mark A. Deschenes
David and Barbara Doherty
Mr. Stephen J. Doneski
Mr. and Mrs. Joseph A.
Donoghue
Mr. and Mrs. Robert W. Doran
The Druker Company
Editas Medicine, Inc.
Mr. A. Lovell Elliott
Alfred W. Ellis and Ruth K. Ellis
Charitable Trust
George and Rose Ann English
Environmental Systems Inc.
Excelorators, Inc.
Mr. John Fallow
Rebecca and Neil Fater
Eugene F. Fay Trust
Mr. Peter J. Fay
Mr. and Mrs. Jeffrey M. Feldman
Gerald and Judith Ferrera
Mr. James J. Fitzgerald
Mr. Thomas A. Flynn
FM Global Foundation
Matching Gifts Program
Mr. Renard Francois
Mr. Paul Fulchino
Ms. Barbara F. Fullmer
Michael and Leslie Gaffin
Mr. Gerald L. Garlitz
Vartan Ghugian, D.M.D.
Mr. and Mrs. John A. Gilmartin
Mr. John M. Gliatto
Ms. Lydia Greene
Mr. and Mrs. Eric R. Haartz
Mr. Kenneth G. Hamel
Ms. Anne W. Hammond
Ms. Stella M. Hammond
Hampton Inn Cambridge,
Cambridge Hospitality LLC
Jacqueline Harrington
Mr. and Mrs. John H. Harrington
Ms. Rachel M. Harrington
Mr. Richard J. Harris
Hellenic Women’s Club, Inc.
Mr. Sandy Herbert
Mr. Paul Hinz
Mrs. Barbara A. Holgerson
Mr. Robert C. Horlick
Dr. Laurel J. Hudson
Hull Lions Club
Ms. Siobhan C. Hullinger
Ms. Nancy Hume
Hunter Family Charitable Trust
IMG Painting, Inc.
Irving House
Hratch Iskenderian
J & M Brown Company, Inc.
Stephanie Jawer
Mr. and Mrs. Lynn P. Jenkins
Johnson Controls
Ms. Louise H. Jones
Darlene and Jerry Jordan
Dr. Kundabala S. Joshi
Mr. and Mrs. Dennis R. Kanin
Barbara and Leo Karas
Mr. and Mrs. Steven J. Kaseta
Mr. and Mrs. David Kaufman
Mr. James P. Kelly
Mr. and Mrs. Robert P. Khederian
Mr. and Mrs. Matthias Kiehm
Ms. Carolyn F. Kiess
Mr. Thomas L. King
Mr. and Mrs. Thomas Kingsbury
Carol and James Kinlan
Mr. James T. Knowles
Nancy R. Kolligian
Ms. Katharine Kolowich
Mr. and Mrs. John C. Kotelly
Dr. Prem Kumar
Ms. Jacqueline LaMarche
Mr. and Mrs. Frederick Lane
Dr. Josee LaPlante
Last Minute Productions
Mr. and Mrs. Jack C. Lee
Mr. and Mrs. Paul Lemaire
Mrs. Sophie K. Lemos
Mr. James J. Leonard Jr.
Mr. and Mrs. Raymond Leonardo
Janice Levin
Edward Lewin
Mr. William B. Locke and
Mrs. Judith Locke
Mr. and Mrs. James E. Loftus
Mr. Ralph W. Lowry
Mr. and Mrs. Robert A. Lytle
Mr. David D. MacKinnon
Ms. Amy MacKrell
Mr. Mark Madden
Mr. and Mrs. Alkis C. Makrides
Robert A. Mansfield
Mr. Frank W. Marchica and Ms. Nancy Wheeler
Gary and Karen Martin
Mr. Joseph F. Martinelli *
Mr. and Mrs. John McAllister
The John Gurd & Nathalie Warren McCulloch Donor Fund
Mrs. David Jamison McDaniel
Mrs. Maria McDermott
Mr. Dennis McGuire
Mr. Thomas S. McKie
Chris McKown and Abby Johnson
Ms. Doris McNeil
Ms. Anna Medzorian ◊
Ms. Gladys Medzorian ◊
Mr. and Mrs. Robert M. Melzer
Ms. Jo Frances Meyer
Dr. Anthony P. Monaco
Bob and Gretchen Morrison
Mr. and Mrs. Ronald R. Mourant ◊

The Howard Musoff Charitable Foundation
Mr. Robert Nagi
Mr. and Mrs. Christopher Nagle
Mr. Eric J. Naismith ◊
Mr. William Newbold
Mr. David J. Newton
Newton Lions Club
Mr. H. Gilman Nichols, Jr.
Ms. Susan Nichols
Mrs. Donna M. Niewola
Norfolk & Dedham Foundation, Inc.
Norfolk Lions Club
David and Nancy Northrup
Northwestern Mutual
Mr. John D. Oakes
Mr. Michael D. Orlansky
Mrs. Susan F. Paladino ◊
Mr. Kevin Palmer
Mr. K.N. Patel
Siddharth and Nihita Patel

Mr. and Mrs. Peter A. Pelletier
Meichi Peng
Perkins Alumni Association
Mr. Albert C. Peterson
Ms. Julia R. Plotnick
Plymouth Lions Club
Mr. Ralph Poli
Lia and Bill Poorvu
Ms. Arna S. Power
Mr. and Mrs. Harold I. Pratt, Jr.
PwC
Mr. and Mrs. George N. Prunier, Jr.
R.P. Marzilli & Company
Leslie S. Ray *
Red Sox Foundation
Rehoboth Lions Club, Inc.
Mr. and Mrs. William J. Reissfelder
Mr. and Mrs. Steven Roberge
Dr. and Mrs. Paul G. Robertie
John A. Rodger
Mr. Gerald D. Rosen
Rachel L. Rosenblum
Mr. David M. Rothstein and Ms. Rachel C. Laramee
Mr. Justin Ruel
Olgo A. Russo
Ms. Barbara Rutberg and Mr. Jerold Rutberg
Ms. Eleanor L. Schmidt
Mrs. Naomi A. Schwartz
Mr. Richard J. Semple and Ms. June E. Roberts
Mr. Paul Senov
Mr. David Shafarow
Mr. and Mrs. Jeremiah A. Shafir
Ms. Margaret E. Shannon
Mr. Gregory D. Sheldon
Mr. and Mrs. Arnold Slavet
Mr. Christian B. Snook and Mrs. Susan Stoddart
SOEP Painting
Susan and Alan Solomont
Mr. William C. Spears and Mrs. Robin G. Macllroy

Ms. Cynthia E. Stead
Stoltenberg & Swallow Trust ◊
Mrs. Catherine Sullivan
Dr. Ali G. Surek, M.D.
Tina Sutton and John Carroll
Mrs. Sharon Tanner
Mr. and Mrs. Dave J. Tapparo
Mr. Patrick A. Tesson
Mr. and Mrs. Nainoor C. Thakore
George and Barbara Thibault
Ms. Lauren Thill
Bruce and Marianne Thompson
Mr. and Mrs. Lincoln Thompson, Jr.
Mrs. Anne Perry Todd
Kate Todd
Mr. Daniel T. Tonelli
Ms. Joyce Toomre
TripAdvisor Charitable Foundation
TZP Cares Foundation
Mrs. Doris K. Underwood ◊
Mr. Ben Vegors
Josef and Dana Volman
Mr. and Mrs. Walsh Webster Bank
Mr. and Mrs. Robert E. Wells, Jr.
Ms. Ellen Westheimer
Town of Westwood
Ralph B. and Margaret C. Williams Fund
Mr. and Mrs. Dudley H. Willis
Windover Construction
Frank Wolpe, Esq.
Michael S. Wood
The Rev. and Mrs. Brinton W. Woodward, Jr. ◊
The Woodworks Architectural Millwork Inc.
Mrs. Girija Yegnanarayanan and Mr. Girish Haran
Mr. Louis York
Mr. G. Stewart Young
Dr. Jack G. Young and Beulah C. Young Foundation
Zartarian Foundation

**Bold** = Five years of consecutive giving at any level  * = Deceased  ◊ = Thomas H. Perkins Legacy Society
Events

Thank you to all who attended and supported Perkins events this year. Your participation helped us create awareness, connect donors with students, strengthen our community and raise over $1.4 million!

Perkins Possibilities Gala

The 14th Annual Perkins Possibilities Gala was an inspiring night with Grammy Award-winning group the Blind Boys of Alabama. More than 500 attendees celebrated the past year’s achievements and looked ahead to the future. Thank you to everyone who supported this tremendous event!

Fifth Annual Golf Tournament

Thank you to everyone who came out this June to raise money for Perkins academics and athletics and play golf at the Charles River Country Club in Newton. The weather was perfect for a game of 18 holes and everyone played like a champion.

Taste of Perkins 2018

Great food. Good friends. Delectable wines. Taste of Perkins always promises a wonderful evening and this past year was no different. Attendees enjoyed listening to music from Perkins’ students, bidding in a silent auction and eating delicious treats while blindfolded. Thank you to everyone who supported this event!

2019 Blindfold Challenge Runners

One of the hardest races to run is also for one of the most important causes. Participants ran the streets of Boston with a sighted guide in a totally sightless 5K, running for Perkins students who are blind, deafblind or visually impaired. Thank you to everyone who participated in and supported this event.

Thomas H. Perkins Legacy Society

Thank you to all our donors who have designated Perkins as the beneficiary of a will, trust, life insurance policy or other planned giving arrangements. Each planned gift gives a future to Perkins students with visual impairment. Your philanthropy and forethought will impact students for generations to come. Donors who participate in this society have been recognized with a ◊ throughout the Annual Report.
Trustees and Members of the Corporation  As of June 30, 2019

Officers

Chair of the Board
Corinne Basler

Chair of the Corporation
Katherine Chapman Stemberg

Vice Chairs of the Board
Philip L. Ladd
Greg J. Pappas
Katherine Chapman Stemberg

Vice Chair of the Corporation
RoAnn Costin

Secretary of the Board
Michael Schnitman

Treasurer of the Board
Randy Kinard

Honorary Trustees

C. Richard Carlson
Linda M. DiBenedetto
William J. Edwards
Paul S. Goodof
Janet B. James
William A. Lowell
H. Gilman Nichols, Jr.
Andrea Lamp Peabody
Charles C. J. Platt
Dudley H. Willis

Corinne Basler is chair of the Board. She led the school’s first comprehensive capital campaign, has extensive marketing experience and advises a wide range of nonprofits.

Kevin Bright is producer and director of the Perkins Possibilities Gala. He is a two-time Emmy Award winner and one of the most recognized names in TV comedy. He is best known for his work as executive producer and director of the sitcom “Friends.”

Anantha P. Chandrakasan is dean of MIT’s School of Engineering and the former head of its Department of Electrical Engineering and Computer Science.

Frederic M. Clifford has been a Trustee since 1986 as a governor’s appointee. An investor in and advisor to early stage companies, he served as chair of the Board 2008 to 2014.

RoAnn Costin is founder and president of private equity firm Wilderness Point Investments. She has invested in or sat on the boards of a wide array of companies, including Genuine Health International, 2020 On-site Optometry and Lululemon.

Randy E. Kinard chairs the Investment Committee and also serves as the Treasurer of the Board. He has been an investment officer at Fiduciary Trust for 14 years, with previous experience at JP Morgan and Salomon Brothers.

Janet LaBreck is a trustee and Perkins alumna. She is a nationally recognized senior executive and speaker with over 30 years of experience implementing strategies to help people with disabilities at the federal and state levels.

Tom Hehir is a professor at Harvard University Graduate School of Education. Previously, he served as director of the U.S. Department of Education’s Office of Special Education Programs, holding the role from 1993 to 1999.

Raymond W. Hepper brings to Perkins vast legal and board governance expertise, most recently serving as principal legal advisor at ISO New England. He also serves on the Perkins Education Committee, which he previously chaired, and the Committee on Trustees.

Trustees

Stephanie Andrews is chair of the Development Committee. She brings to Perkins extensive experience in both the investment and fundraising sectors, most recently working as vice president of Fidelity Investments.

Jim Down chairs the Perkins International Committee. He has served as a strategic advisor in the private and public sector, helping lead strategy at UPS, the Centers for Disease Control and Prevention and elsewhere.

# = Governor appointees
Philip L. Ladd is vice chair of the Board as well as the chairman of Dwight Rudd & Company, a Boston-based insurance firm. He previously served on the Board of Dedham Country Day School, including five years as chair.

Hunt Lambert is the dean of Harvard’s Division of Continuing Education and University Extension. At Perkins, he chairs the Education Committee and is an active member of the Perkins Business Partnership.

Elena Matlack is a board member of the Boys and Girls Clubs of Boston, where she co-founded the Artemis women’s leadership group and co-chaired the organization’s primary fundraiser, House Party. Additionally, she serves on the MGHfC’s Advisory Board and annually co-chairs the Breast Cancer Research Foundation’s Symposium in Boston.

Katherine McGaugh is senior vice president, senior counsel at Brown Brothers Harriman. She has served as vice president, senior counsel at State Street Bank and Trust Company and was in private practice in the business law department of Goodwin Procter LLP.

Jo Frances Meyer is a Director at Puddingstone Consulting. Previously, she worked in the classical music field, holding various director roles with Boston Landmarks Orchestra and Boston Symphony Orchestra, and as an attorney practicing commercial litigation and health care law in Boston.

Oz Mondejar is the Senior Vice President of Mission and Advocacy for Spaulding Rehabilitation Network. His contributions to Perkins include serving as the Chair of the Perkins Capital Committee and advising instruction for Perkins’ EdX course, “Introduction to Inclusive Talent Acquisition.”

Vaithehi Muttulingam is a member of the BSAS, Massachusetts Society of CPAs and AICPA. She is also treasurer of Siharum Advisors, LLC and Refugees International, Inc.

Greg J. Pappas is chair of the Perkins Finance Committee. He became the managing director at Berkshire Partners in 2013, where he leads the portfolio support group.

Stephen Pelletier is executive vice president and chief operating officer of Prudential’s U.S.-based businesses as well as the father of a Perkins graduate.

Paul Perrault is the president and chief executive officer of Brookline Bancorp and chairman of Brookline Bank. He is a member of the Board of Directors of First Ipswich Bank and Bank Rhode Island. He is also the father of a 2007 Perkins graduate.

Michael Schnitman has been a trustee since 2011, serving as secretary, as well as senior vice president and head of product at Mackenzie Investments.

Cynthia Stead was appointed to the board by Governor Charlie Baker in 2016, after serving as executive director of Sight Loss Services, Inc.

Katherine Chapman Stemberg serves as chair of the Corporation and vice chair of the Board. She founded, ran and sold a manufacturing company from 1986 to 2000 and is co-founder of a specialty retail chain 2001 to present.

Members of the Corporation

John S. Airasian
Princess Ameerah B. Al-Taweel
Stephanie C. Andrews
Daniel Arndt
Susan Arndt
Christopher and Jill Babcock
Neal Balkowitsch
Beth and Maxwell Bardeen
Deborah E. Barnard
Corinne Basler
Jeffrey Bilezikian
Ted C. Bililies
Barbara H. Birge
Kevin Bright
Terri Healey Brogan
Andrea Brooks
Marcia Brown
Robert S. Brustlin
Mark D. Caplan
and Mary M. Casey
C. Richard and Deborah Carlson
Samuel B. Carr, Jr.
Michael J. Cataruzolo
Anantha P. Chandrakasan
Matthew Chao
Andrew W. Chapman
Barbara and Fred M. Clifford
Kelsey Cosby
Julia S. Cosentino
RoAnn Costin
Anne Marie Cronin
Suzanne Cuccurullo
Richard Curtis
Mary-Catherine Deibel
Betsy and Stephen C. Demirjian
Jennifer DeSisto
The Perkins School for the Blind mission is to prepare children and young adults who are blind, deafblind or visually impaired, including those who have additional disabilities, with the education, confidence and skills they need to realize their potential.

We strive to ensure the accuracy of donor gift information. If there is an error in the listing of your gift, please contact Emily Ferman, director of development operations, at Emily.Ferman@Perkins.org

**Designer:** Stephen Plummer

**Staff Photographer:** Michael Brook

**Printer:** Emerald Graphics

Established in 1829 as the nation's first school for the blind, Perkins today impacts the lives of children and young adults who are blind, deafblind or visually impaired with additional disabilities, as well as educators, professionals and caregivers. Our reach extends across the nation and the world. The school is an accredited member of the New England Association of Schools and Colleges. It is licensed by the Massachusetts Department of Elementary and Secondary Education and by the Department of Early Education and Care. Perkins does not discriminate on the basis of race, color, religion, gender, national or ethnic origin, disability, age or sexual orientation.